



Assembleon wins 2006 customer value enhancement award

Assembleon has won Frost & Sullivan's 2006 Customer Value Enhancement award for Surface Mount Technology equipment.

This recognizes the contribution of Assembleon's Installed Base Solutions to continuous performance improvement of equipment that is already installed on customer production lines. Hans Priem, Director for Installed Base Solutions, expressed Assembleon's delight at receiving the award: "Frost & Sullivan has recognized our determination to continuously meet customers, needs today and in the future. It confirms that supplying complete solutions, not just equipment, is what customers want."

Installed Base Solutions is Assembleon's unique approach for working with customers to continuously optimize cost and performance of their assembly lines. The company performs bottleneck analysis, remote performance and diagnostic analysis to help map efficiency issues and identify areas for improvement.

All this adds a new dimension to a supplier's traditional role as just provider of machine spare parts and maintenance related services.

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